

Course Code: BBAL 121	B.B.A.LL.B. – Semester II FINANCIAL MANAGEMENT	L-4 T-0 P-0 C-4
Course Outcomes:	On completion of the course, the students will be :	
CO1:	Explain the concept of fundamental financial concepts, especially time value of money.	
CO2:	Apply capital budgeting projects using traditional methods.	
CO3:	Analyze the main ways of raising capital and their respective advantages and disadvantages in different circumstances.	
CO4:	Integrate the concept and apply the financial concepts to calculate ratios and do the capital budgeting.	
CO5:	Analyze how the concepts of finance and costing could integrate to identify and resolve the problems pertaining to business decision making.	
Unit-1	Introduction to Financial Management: Meaning and Scope of Financial Management & Corporate Financial Management Functions of Financial manager, various decisions under financial management, Wealth maximization vs. Profit maximization objective, Financial Planning and Financial Forecasting	8 Hours
Unit-2	Investment Decisions: Time Value of Money Nature of Investment Decisions, Investment Evaluation criteria, process of capital budgeting decisions, risk analysis and investment decisions, Capital budgeting practices of Indian companies. Various techniques of Calculating Capital budgeting decision (including numerical problems), Payback period, Profitability Index, NPV Method, IRR method.	8 Hours
Unit-3	Working Capital Management: Concepts of working capital. Needs of working capital. Dimensions and trends in working capital management. Sources of working capital finance and their relative utility. Operating and Cash Conversion Cycle, Permanent and Variable Working Capital, Determinants of Working Capital, Trade Credit, Accrued Expenses and Deferred Income, Bank Finance for Working Capital.	8 Hours
Unit-4	Analysis and Interpretation of Final Accounts: Understanding the Parameters of health of Business: Liquidity, Profitability, Solvency and Efficiency through learning computation, analysis and interpretation of various Accounting Ratio tools of financial analysis. Cash-Flow Statement Analysis: Objective, Preparation of Cash Flow Statement as per Accounting Standard and its Analysis.	8 Hours
Suggested Readings:	1. Khan M.Y and Jain P.K., "Financial Management", Tata McGraw Hill 2. Prasanna Chandra, "Fundamentals of Financial Management", Tata McGraw Hill 3. Van Horne, "Financial Management and Policy", Prentice Hall 4. Pandey I. M., "Financial Management", Vikas Publishing House 5. Khan M.Y and Jain P.K., "Financial Management", Tata McGraw Hill 6. Maheshwari S.N., "Financial Management, Principles and Practice", Sultan Chand and Sons Lawrence J. Gitman, "Principles of Managerial Finance", Pearson Education	
*Latest editions of all the suggested books are recommended.		

Course Code: BBAL 122	BB.A.LL.B. – Semester-II MANAGEMENT THEORY & PRACTICE	L-4 T-0 P-0 C-4
Course Outcomes:	On completion of the course, the students will be able to:	
CO1:	Ability to understand the concept of Business Management along with the basic laws and norms of Business Management.	
CO2:	Ability to understand the terminologies associated with the field of Business	
CO3:	Management and control along with their relevance.	
CO4:	Ability to identify the appropriate method and techniques of Business Management for solving different problems	
CO5:	Ability to apply basic Business Management principles to solve business and industry related problems.	
Unit-1	Discuss the Management Practices in Indian “Vedas”. Introduction: Concept, Characteristics, Nature, Process and Significance of Management; Managerial Roles (Mintzberg); An overview of functional areas of Management; Development of Management Thought; Classical and Neo Classical System; Contingency Approach, System Approach.	
Unit-2	Planning: Concept, Characteristics, Process, Importance and Types, Criteria of effective planning. Decision - Making: Concept, Process, Types and Importance. Management by Objectives. Organisation: Concept, Nature, Process and Significance. Authority and Responsibility Relationships. Centralization and Decentralization. Departmentation. Organizational Structure-Forms.	
Unit-3	Direction: Concept and Techniques, Coordination Essence of Management, Communication-Nature, Process, Importance, Types, Networks and Barriers. Effective Communication. Management of Change: Concept, Nature, Types of Changes and Process of Planned Change, Resistance to Change and methods of reducing resistance to change.	
Unit-4	Controlling: Meaning, Importance and Process, Effective Control System. Techniques of Control. Motivation-Concept, Types, Importance, Theories-Maslow, Herzberg, Mc Gregor, Ouchi, Financial and Non-Financial Incentives. Leadership: Meaning, Concept, Functions and Leadership styles, Likert’s Four System of Leadership.	
Unit-5:		
Text Books:	1.Gupta, C.B., “Business Organisation”, Mayur Publication, (2014). 2.Singh, B.P., Chhabra, T.N., “An Introduction to Business Organisation& Management”, Kitab Mahal, (2014). 3.Sherlekar, S.A. and Sherlekar, V.S, “Modern Business Organization & Management Systems Approach Mumbai”, Himalaya Publishing House, (2000). 4.Bhusan Y. K., “Business Organization”, Sultan Chand & Sons, (1970). 5.Jagdish Prakash, “Business Organisation and Management”, Kitab Mahal publishers, (1997).	
*Latest editions of all the suggested books are recommended.		

Course Code: BBAL 123	BB.A.LL.B. – Semester-II ENGLISH COMMUNICATION-II	L-4 T-0 P-0 C-4
Course Outcomes:	On completion of the course, the students will be able to:	
CO1:	Demonstrating comprehension in listening	
CO2:	Understand and improve vocabulary	
CO3:	Draft official written communication formats.	
CO4:	Demonstrate public speaking skills	
CO5:	Apply concept and rules of grammar	
Unit-1	Listening Skills: <ul style="list-style-type: none"> • Active Listening • Talk Shows • Commentaries • Listening Comprehensions 	8 Hours
Unit-2	Functional Grammar & Vocabulary: <ul style="list-style-type: none"> • Root Words • Idioms & Phrases • Technical Jargons • Direct & Indirect Speech • Active & Passive Voice • Sentence Re-arrangement • Closet Test 	8 Hours
Unit-3	Writing Skills: <ul style="list-style-type: none"> • Proposal & Report Writing • Preparing Notice, Agenda & MOM • Verbal Analogies 	8 Hours
Unit-4	Communication Skills: <ul style="list-style-type: none"> • Power Point Presentations • Know Your Body Language • Role Plays • Picture Perception • Public Speaking‘ Debate, Stage Handling, Oral Presentation’ 	8 Hours
Unit-5:	Verbal Ability: <ul style="list-style-type: none"> • One Word Substitutions • Jumbled Words • Sentence Improvement 	8 Hours
Text Books:	<ol style="list-style-type: none"> 1. English Grammar Composition and Usage by J.C. Nes field, Mac Millian Publishers. 2. Communication Skills by Sanjay Kumar & Pushp Lata, Oxford University Press 3. Business Writing for Dummies (3rdEdition) by Natalie Canavor, For Dummies 4. Reading and Listening Comprehension Skills by Michelle Osment, Curriculum Concepts 5. Unveiling the Secrets of Verbal Ability by Abhishek Verma and Shwet Bajaj, Research India 	
*Latest editions of all the suggested books are recommended.		

Course Code: BBAL 124	B.B.A.LL.B. – Semester-II BUSINESS STATISTICS	L-4 T-0 P-0 C-4
Course Outcomes:	On completion of the course, the students will be able to:	
CO1:	Apply basic terms of statistical in solving practical problems of business.	
CO2:	Calculate basic statistical parameters i.e. central tendencies, correlation, dispersions etc.	
CO3:	Interpret the meaning of the calculated statistical indicators.	
CO4:	Explain probability theory and probability distribution in relation to general statistical analysis.	
CO5:	Predict values of strategic variables using probability and correlation analysis.	
Unit-1	Introduction to Statistics: Definition, scope, importance and limitation of statistics; Method of collection and tabulation of data. Descriptive and Inferential Statistic; Use of Statistics in Business & Management Decision making. Measures of central tendency- Arithmetic mean, geometric mean and harmonic mean, Median, Mode.	8 Hours
Unit-2	Measures of Dispersion- Absolute and relative measures. Range, Quartile deviation, means deviation, standard deviation and their coefficients, absolute and relative measure of dispersion. Correlation Analysis: Introduction, importance of correlation analysis, Multiple and partial correlation, measure of correlation- Karl Pearson's coefficient of correlation, Spearman's coefficient of rank correlation.	8 Hours
Unit-3	Theory of Probability: Meaning of Probability, Approaches to the calculation of probability. Calculation of event probabilities (Simple Problems). Conditional Probability; Bernoulli and Bayes' Theorem; Binomial, Poisson and Normal Distributions-their Characteristics and Applications.	8 Hours
Unit-4	Index Numbers: Meaning and importance, Methods of construction of Index Numbers: Weighted and unweighted; Simple Aggregative Method, Simple Average of Price Relative Method, Weighted index method: Laspeyres Method, Pasches Method and Fishers Ideal method including Time and Factor Reversal tests.	8 Hours
Selected Readings	1. Viswanathan P.K, Business Statistics (2020) – An Applied Orientation, Pearson, Delhi. 2. Sincich, T. (1993). A second course in business statistics: Regression analysis. Dellen Publishing Company. 3. Croxton, F. E., & Cowden, D. J. (1939). Applied general statistics. 4. Gupta, S. C. (2019). Business Statistics. 5. Weiers, R. M. (2010). Introduction to business statistics. Cengage Learning. 6. Kalavathy S, Operations Research, Vikash Publishing House (P) Ltd., Delhi. Bose, 7. D. C. (2012). 8. Sharpe, N. R., De Veaux, R. D., & Velleman, P. F. (2015). Business statistics. Pearson. 9. Berenson, M., Levine, D., Szabat, K. A., & Krehbiel, T. C. 10. (2012). Basic business statistics: Concepts and applications. Pearson higher education AU. 11. Levine, D. M. (2010). Business statistics: A first course. Pearson Education India.	
*Latest editions of all the suggested books are recommended.		

Course Code: BBAL 125	BB.A.LL.B. – Semester-II LAW OF CONTRACT- I	L-4 T-0 P-0 C-4
Course Outcomes:	On completion of the course, the students will be able to:	
CO1:	Understanding the Concept of Contract and formation of Contract.	
CO2:	Understanding India Laws of contract and its difference with the British law.	
CO3:	Distinguishing different type of contract on the basis of their nature and formation.	
CO4:	Analyzing the circumstances when contracts are required to be performed and when not.	
CO5:	Analyzing different modes of discharging contracts and their effects.	
CO6:	Evaluating the quantum and types of remedies available under Indian Contract act & under Specific Relief Act.	
Unit-1	General Introduction • Offer/Proposal: Meaning, rules & kinds, Acceptance: meaning & rules, Promise & Agreement, Formation of Contract, Meaning, Kinds and nature of contract, Communication and Revocation of offer and acceptance, Consideration: Definition, Essentials, Privity of Contract & Exception	8 Hours
Unit-2	Essentials of Contract • Capacity to enter in to a contract: Minor, Unsound & Legally Disqualified, Free Consent: Coercion, Undue influence, Misrepresentation, Fraud & Mistake, Unlawful consideration and object, Agreements in restraint of Trade, Agreements in Restraint of Legal Proceedings, Wager, contingent & Quasi Contracts	8 Hours
Unit-3	Performance and Discharge of Contract • Performance of Contract: Parties and the effect of non-performance by one party • Performance: Time and Place of performance, Agreement Impossibility of performance and frustration, Discharge of Contracts, Discharge by mutual agreement	8 Hours
Unit-4	Remedies • Breach: Anticipatory & Actual, Remedies: Damages & Kinds, Injunction, Specific Performance & Quantum Merit, Quasi Contract	8 Hours
Unit-5:	Specific Relief Act • Contracts which can be Specifically Performed, Contracts which cannot be Specifically Performed, Preventive Relief, Declaratory and Discretionary power of Court	8 Hours
Case law	1. Carlill v Carbolic Smoke Ball Co [1892] 2 Q B 484 2. Hadley v Baxendale [1854] EWHC J7 3. Mohori Bibi Vs Dharmodas Ghosh (1903) 30 Cal.539 4. Harveyv Facey [1893] UK PC1, [1893] AC 5. Lalman Shukla Vs Gauri Dutt (1913)11 ALJ 489	
Text Books:	1. Singh Avtar, Contract Law, Law, Eastern Book Company, Lucknow 2. Rai Kailash, Law of Contract, Central Law Publication, Allahabad	
Reference Books:	1. Pollock & Mulla, (Edited by Nilima Bhadbhade) Indian Contract Act, 1872 2. Anson's Law of contract, Oxford University Press	
*Latest editions of all the suggested books are recommended.		

Course Code: BBAL 126	BB.A.LL.B. – Semester-II CONSTITUTIONAL LAW-I	L-4 T-0 P-0 C-4
Course Outcomes:	On completion of the course, the students will be able to:	
CO1:	Remembering the important provisions of the constitution regarding the Fundamental rights, directive principles of state policy and fundamental duties.	
CO2:	Understanding the concept of constitution, constitutional law and Constitutionalism.	
CO3:	Applying the concept of constitutional philosophy in practical life.	
CO4:	Examining and analysing the success and short comings of the Indian Constitution regarding certain needs.	
CO5:	Creating new ideas and patterns for the growth and development of constitution Of India.	
Unit-1	Introduction to Indian constitution Constitutional Concepts- Constitution, Constitutional Law and Constitutionalism, Making of Indian Constitution: an overview Nature of Indian Constitution, Salient Features of Indian Constitution Preamble	8 Hours
Unit-2	Basics of Fundamental Rights (Articles 12-13) Fundamental Rights: meaning, concept & evolution, State under Article 12, Law and Laws in force under Article 13, Doctrine of Eclipse, Severability and Waiver, Judicial Review	8 Hours
Unit-3	Fundamental Rights (Articles14-24) Right to Equality and its specific instances under Articles 14-18, Right to Freedom with special reference to Right to Life and Personal Liberty, Right against exploitation	8 Hours
Unit-4	Fundamental Rights (Articles 25-32) Freedom of Religion and its specific instances under Articles 25-28, Minority's Cultural and Educational Rights under Articles 29-30, Right to Constitutional Remedies, Public Interest Litigation	8 Hours
Unit-5:	Directives and Fundamental Duties (Articles 36-51 A) Objectives of Directive Principles of State Policy, Guiding Principles for Government in the Name of Directive Principles of State Policy Relationship between Fundamental Rights and Directive Principles of State Policy, Fundamental Duties	8 Hours
Case law-	1. Keshwananda Bharti Vs State of Kerala 1973) 4 SCC 225) 2. T.M.A. Pai Foundation & Others Vs State of Karnataka 8 SCC 481: AIR 2003 3. Menaka Gandhi Vs Union of India 978 AIR 597, 1978 SCR (2) 62 4. D.K. Basu Vs State of West Bengal (1997 (1) SCC 416) 5. Vishakha Vs State of Rajasthan (1997) 6 SCC 241, AIR 1997	
Text Books:	1. Shukla V.N., Constitution of India, Easter Book Company, Lucknow 2. Paylee M. d., Constitution of World, Universal Law Publishing Company, Delhi.	
Reference Books:	1. Seervai H.M. Constitutional Law of India, Universal Law Publishing Company, Delhi. 2. Jain M. P. Outline of Indian Constitution, Lexis Nexis Butterworth Wadhwa Publication, Nagpur	
*Latest editions of all the suggested books are recommended.		

Course Code: VACC201	BB.A.LL.B. – Semester-II Environmental Studies	L-4 T-0 P-0 C-4
Course Outcomes:	On completion of the course, the students will be able to:	
CO1:	Understand the structure, function, and dynamics of ecosystems, including energy flow, ecological succession, and the roles of producers, consumers, and decomposers.	
CO2:	Analyze the significance of biodiversity, its classification, threats, and conservation strategies at global, national, and local levels, with a focus on India's biodiversity.	
CO3:	Identify and evaluate the causes, effects, and control measures for various types of environmental pollution and the role of individuals in preventing pollution.	
CO4:	Explore social issues related to environmental sustainability, including water conservation, climate change, and urban energy problems, and understand relevant environmental legislation.	
CO5:	Develop an informed perspective on the interdependence between human population, environment, and health, fostering awareness of sustainable development practices.	
Unit-1	Ecosystems <ul style="list-style-type: none"> • Concept of an ecosystem. • Structure and function of an ecosystem. • Producers, consumers and decomposers. • Energy flow in the ecosystem. • Ecological succession. • Food chains, food webs and ecological pyramids. • introduction, types, characteristic features, structure and function of the following ecosystem: - <ul style="list-style-type: none"> a. Forest ecosystem b. Grassland ecosystem c. Desert ecosystem d. Aquatic ecosystems (ponds, streams, lakes, rivers, oceans, estuaries) 	8 Hours
Unit-2	Biodiversity and its conservation <ul style="list-style-type: none"> • Introduction — Definition: genetic, species and ecosystem diversity. • Biogeographical classification of India • Value of biodiversity: consumptive use, productive use, social, ethical, aesthetic and option values • Biodiversity at global, National and local levels. • India as a mega-diversity nation • Hot-spots of biodiversity. • Threats to biodiversity: habitat loss, poaching of wildlife, man wildlife conflicts. • Endangered and endemic species of India • Conservation of biodiversity: In-situ and Ex-situ conservation of biodiversity. 	8 Hours

Unit-3	Environmental Pollution Definition • Causes, effects and control measures of: - a. Air pollution b. Water pollution c. Soil pollution d. Marine pollution e. Noise pollution f. Thermal pollution g. nuclear hazards • Solid waste Management: Causes, effects and control measures of urban and industrial wastes. • Role of an individual in prevention of pollution.	8 Hours
Unit-4	Social Issues and the Environment • From Unsustainable to Sustainable development • Urban problems related to energy • Water conservation, rain water harvesting, watershed management • Climate change, global warm, acid rain, ozone layer depiction. • Human Population and the Environment • Environment and human health. • Water (Prevention and control of Pollution) Act • Wildlife Protection Act • Forest Conservation Act	8 Hours
Text Books:	1. Environmental Studies by Erach Bharucha 2. Fundamentals of Environmental Studies by Mahua Basu and S. Xavier	
Reference Books:	1. Environmental Law and Policy in India by Shyam Divan and Armin Rosencranz. 2. Environmental Pollution Control Engineering by C.S. Rao	
*Latest editions of all the suggested books are recommended.		